

B	I	N	G	O
Used an urgentified message	Called 25 students time to talk	Noise or screaming children in the backgroud	Used an urgentified message	Set follow up for tomorrow
Hang up	Used an urgentified message	Student stated they did not request information	Completed SMAPSS	Student was driving or away from home
Used an urgentified message	You said - your next step is to start the application	FREE	Completed SMAPSS	Scheduled student for information meeting on Saturday
Set a campus appointment	Used an urgentified message	Set appointment for another date/time	Potential student for February	Strange or weird voice mail
Potential student for January	Emailed Karen half-time results	Student was a stealth application	You said - your next steps is to complete financial aid	Left message with child

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