

B	I	N	G	O
YTD Political up \$298K	Comp&Ben % of Rev +2% vs PM	Ttl Lcl/Reg Oct Rev \$3.0M	Ttl YTD Rev \$50.6 vs \$50.8	Ttl Oct Exp \$1.9M vs \$1.7M
Oct Bad Debt Exp only \$13K	YTD Oct Political \$4.8M	Ttl Oct YTD Rev up 7% YOY	Dir Exp % of Rev +2% vs PM	YTD Oct Exp higher 4.2% YOY
YTD Ttl Norm OCF is -5% YOY	Lcl/Reg mix of Rev -5% vs PM	Ttl Norm Rev \$4.2 vs \$4.8	Ttl Norm Rev \$45.8 vs \$46.2	YTD DM Oct up \$281K over PY
Ttl OCF Oct \$4.1M vs \$4.5M	Ttl Other Rev Oct \$4.2M	Ttl Nat'l Oct \$1.1M	Ttl Oct Rev \$6.0 vs \$6.1	Lrgst Politcal mnth up \$420K
YOY Norm Rev -2.6%	Oct Political Rev \$1.8M	YTD Ttl OCF is 9% better YOY	Ttl DM Oct \$177K	Ttl Norm OCF \$1.9M vs \$1.7M

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Lrgst Politcal mnth up \$420K	Ttl Norm OCF \$1.9M vs \$1.7M	Oct Bad Debt Exp only \$13K	Ttl Norm Rev \$4.2 vs \$4.8	YTD Political up \$298K
Ttl OCF Oct \$4.1M vs \$4.5M	YOY Norm Rev -2.6%	Ttl Oct YTD Rev up 7% YOY	Lcl/Reg mix of Rev -5% vs PM	YTD Oct Political \$4.8M
YTD Ttl Norm OCF is -5% YOY	Ttl Other Rev Oct \$4.2M	YTD Ttl OCF is 9% better YOY	Dir Exp % of Rev +2% vs PM	Comp&Ben % of Rev +2% vs PM
Ttl Norm Rev \$45.8 vs \$46.2	YTD Oct Exp higher 4.2% YOY	Ttl YTD Rev \$50.6 vs \$50.8	Ttl Lcl/Reg Oct Rev \$3.0M	Ttl Oct Exp \$1.9M vs \$1.7M