

MEMORIES

thrown under the bus	ERP	20000 foot view	going forward	right-size it
old 80-20 rule	core competency	the \$69 000 question	perfect storm	ROI
put your game face on	synergy	FREE	tweet this	ballpark this
paradigm shift	leave money on the table	team player	close the loop	lipstick on a pig
stake in the ground	manage expectations	put it in the parking lot	monetize it	swot analysis

MEMORIES

put your game face on	it's a category killer	team player	leave money on the table	increase client mind-share
one off	lipstick on a pig	hope is not a strategy	best practice	burn the candle at both ends
out of the box	old 80-20 rule	FREE	next steps	at the end of the day
best-of-breed	run with this	ballpark this	the \$69 000 question	ROI
tweet this	tear down the silos	Let's bluesky this	paradigm shift	right-size it

MEMORIES

one off	at the end of the day	let's square the circle	out of the box	team player
low-hanging fruit	old 80-20 rule	core competency	going forward	plug and play
were customer focused	sharpen our pencils	FREE	put your game face on	perfect storm
step up to the plate	best practice	cash cow	put it in the parking lot	open door policy
Let's bluesky this	leave money on the table	20000 foot view	next steps	close the loop