

B	I	N	G	O
At the end of the day	Backwards compatible	110%	benchmark	revisit
off site meeting	Reinvent[ing] the wheel	wow factor	put this one to bed	Call to Action
return on investment (roi)	user friendly	EATON	Core competencies	Level Playing Field
pushback	go viral	Raising the Bar	lessons learned	service oriented
mission critical	repeat win	team building	moving forward	early adopter

B	I	N	G	O
user friendly	go viral	drill down	out of the loop	lessons learned
cross sell/promote	Low hanging fruit	Paradigm shift	partnering	off site meeting
no-brainer	Due dilligence	EATON	Market Window	run the numbers
go the extra mile	Level Playing Field	granular	wow factor	Call to Action
Core competencies	value proposition	pushback	revisit	on the same page

B	I	N	G	O
Due dilligence	granular	partnering	value proposition	lessons learned
off site meeting	Turnkey solution	bottom up	re-engineer our process	Fast track
sales driven	return on investment (roi)	EATON	put this one to bed	stay focused
Level Playing Field	Quick win	Reinvent[ing] the wheel	results driven	out of the loop
paradigm (shift)	Backwards compatible	go the extra mile	110%	no-brainer