

B	I	N	G	O
Bottom line	Backwards compatible	110%	alignment	return on investment (roi)
mission critical	Raising the Bar	24/7	partnering	Drop the Ball
results driven	win-win	EATON	Fast track	Level Playing Field
paradigm (shift)	gap analysis	Quick win	go viral	synergy
lessons learned	repeat win	value proposition	drink the kool-aid	drill down

B	I	N	G	O
on the same page	go viral	bottom up	Low hanging fruit	Market Window
out of the loop	mission critical	market leader	Due dilligence	win-win
revisit	gap analysis	EATON	Level Playing Field	go the extra mile
24/7	Drop the Ball	Fast track	wow factor	Call to Action
paradigm (shift)	return on investment (roi)	off site meeting	Raising the Bar	alignment

B	I	N	G	O
WOW factor	re-engineer our process	Fast track	stay focused	results driven
pushback	team building	Level Playing Field	Paradigm shift	mission critical
Raising the Bar	repeat win	EATON	on the same page	Call to Action
etched in stone	110%	market leader	out of the loop	Bottom line
Low hanging fruit	Think outside the box	Take that off-line	Reinvent[ing] the wheel	Strategic fit