

B	I	N	G	O
Core competencies	Due dilligence	Backwards compatible	action item/required	team building
mission critical	Reinvent[ing] the wheel	Bottom line	results driven	At the end of the day
Fast track	Paradigm shift	EATON	re-engineer our process	go viral
granular	win-win	market leader	revisit	24/7
early adopter	off site meeting	alignment	Quick win	Low hanging fruit

B	I	N	G	O
At the end of the day	Quick win	value proposition	go viral	Paradigm shift
granular	Bottom line	Low hanging fruit	Fast track	Due dilligence
re-engineer our process	team building	EATON	off site meeting	lessons learned
mission critical	Reinvent[ing] the wheel	action item/required	return on investment (roi)	Take that off-line
results driven	win-win	Raising the Bar	revisit	Backwards compatible

B	I	N	G	O
market leader	Reinvent[ing] the wheel	re-engineer our process	Core competencies	Quick win
Think outside the box	Take that off-line	Turnkey solution	Low hanging fruit	team building
results driven	Walk the Talk	EATON	Due dilligence	Fast track
mission critical	Raising the Bar	granular	action item/required	Paradigm shift
go viral	early adopter	revisit	return on investment (roi)	win-win