

B	I	N	G	O
Bottom line	Backwards compatible	24/7	benchmark	revisit
no-brainer	Turnkey solution	24/7	put this one to bed	Due dilligence
return on investment (roi)	value proposition	EATON	Fast track	Low hanging fruit
pushback	go viral	lessons learned	service oriented	mission critical
results driven	user friendly	moving forward	early adopter	granular

B	I	N	G	O
drill down	on the same page	lessons learned	cross sell/promote	Paradigm shift
Quick win	paradigm (shift)	off site meeting	moving forward	Level Playing Field
value proposition	run the numbers	EATON	go viral	Low hanging fruit
24/7	Due dilligence	Fast track	win-win	Drop the Ball
pushback	revisit	granular	market leader	Walk the Talk

B	I	N	G	O
bottom up	win-win	quality driven	Fast track	run the numbers
return on investment (roi)	put this one to bed	service oriented	Low hanging fruit	Raising the Bar
re-engineer our process	off site meeting	EATON	Turnkey solution	results driven
out of the loop	Drop the Ball	go viral	24/7	no-brainer
paradigm (shift)	Bottom line	Paradigm shift	Think outside the box	Take that off-line