

B	I	N	G	O
WOW factor	24/7	110%	ballpark	pushback
lessons learned	Paradigm shift	synergy	off site meeting	Backwards compatible
run the numbers	Strategic fit	EATON	Drop the Ball	drink the kool-aid
service oriented	gap analysis	return on investment (roi)	go the extra mile	out of the loop
paradigm (shift)	cross sell/promote	bottom up	market leader	benchmark

B	I	N	G	O
Due dilligence	Level Playing Field	mission critical	lessons learned	go viral
Drop the Ball	service oriented	quality driven	drink the kool-aid	etched in stone
synergy	Backwards compatible	EATON	Strategic fit	24/7
off site meeting	pushback	market leader	gap analysis	Turnkey solution
ballpark	out of the loop	paradigm (shift)	on the same page	revisit

B	I	N	G	O
Due dilligence	Low hanging fruit	out of the loop	lessons learned	Paradigm shift
paradigm (shift)	market leader	24/7	drink the kool-aid	110%
go viral	mission critical	EATON	wow factor	Level Playing Field
Think outside the box	Take that off-line	Turnkey solution	Drop the Ball	quality driven
off site meeting	action item/required	Strategic fit	Backwards compatible	pushback