

B	I	N	G	O
Bottom line	24/7	110%	ballpark	revisit
market leader	Reinvent[ing] the wheel	24/7	pushback	Drop the Ball
return on investment (roi)	win-win	EATON	Fast track	Level Playing Field
paradigm (shift)	etched in stone	go the extra mile	synergy	granular
results driven	value proposition	lessons learned	drill down	gap analysis

B	I	N	G	O
cross sell/promote	off site meeting	go the extra mile	bottom up	Low hanging fruit
Paradigm shift	out of the loop	mission critical	lessons learned	Due dilligence
win-win	run the numbers	EATON	etched in stone	Level Playing Field
24/7	Drop the Ball	Fast track	wow factor	Backwards compatible
paradigm (shift)	revisit	gap analysis	go viral	Turnkey solution

B	I	N	G	O
benchmark	wow factor	quality driven	Fast track	run the numbers
return on investment (roi)	pushback	synergy	Level Playing Field	Quick win
re-engineer our process	mission critical	EATON	Reinvent[ing] the wheel	results driven
on the same page	Backwards compatible	etched in stone	110%	market leader
out of the loop	Bottom line	Low hanging fruit	Think outside the box	Take that off-line