

B	I	N	G	O
At the end of the day	24/7	110%	alignment	return on investment (roi)
market leader	Quick win	win-win	paradigm (shift)	Call to Action
results driven	team building	EATON	Bottom line	Drop the Ball
out of the loop	early adopter	Paradigm shift	gap analysis	service oriented
go viral	quality driven	synergy	granular	re-engineer our process

B	I	N	G	O
cross sell/promote	team building	early adopter	benchmark	off site meeting
gap analysis	ballpark	Due dilligence	Low hanging fruit	on the same page
market leader	lessons learned	EATON	Core competencies	revisit
etched in stone	wow factor	Call to Action	Bottom line	value proposition
Backwards compatible	out of the loop	return on investment (roi)	mission critical	Drop the Ball

B	I	N	G	O
etched in stone	on the same page	value proposition	go the extra mile	market leader
Quick win	alignment	pushback	Fast track	revisit
results driven	partnering	EATON	service oriented	Due dilligence
Market Window	re-engineer our process	off site meeting	Backwards compatible	early adopter
110%	lessons learned	At the end of the day	Level Playing Field	Think outside the box