B	I	N	G	O
At the end of the day	24/7	110%	action item/required	results driven
lessons learned	Quick win	win-win	paradigm (shift)	Call to Action
re-engineer our process	synergy	EATON	Bottom line	Drop the Ball
out of the loop	early adopter	team building	Paradigm shift	gap analysis
run the numbers	go viral	quality driven	stay focused	bottom up

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B	I	N	G	O
synergy	early adopter	benchmark	mission critical	gap analysis
ballpark	Due dilligence	Low hanging fruit	on the same page	lessons learned
granular	Core competencies	EATON	team building	Level Playing Field
return on investment (roi)	drink the kool-aid	Drop the Ball	etched in stone	win-win
Call to Action	Bottom line	value proposition	Backwards compatible	results driven

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B	I	N	G	O
mission critical	Core competencies	etched in stone	on the same page	team building
gap analysis	market leader	Quick win	alignment	partnering
Fast track	return on investment (roi)	EATON	re-engineer our process	paradigm (shift)
service oriented	Due dilligence	Market Window	pushback	quality driven
off site meeting	Backwards compatible	drink the kool-aid	110%	granular

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