

B	I	N	G	O
At the end of the day	24/7	110%	action item/required	return on investment (roi)
granular	Paradigm shift	win-win	on the same page	Call to Action
quality driven	team building	EATON	Bottom line	Drop the Ball
off site meeting	drink the kool-aid	etched in stone	service oriented	go the extra mile
partnering	synergy	stay focused	pushback	bottom up

B	I	N	G	O
team building	drink the kool-aid	ballpark	market leader	etched in stone
alignment	Due dilligence	Low hanging fruit	off site meeting	granular
go viral	Core competencies	EATON	Level Playing Field	return on investment (roi)
Drop the Ball	early adopter	win-win	Call to Action	Fast track
value proposition	Backwards compatible	lessons learned	mission critical	Quick win

B	I	N	G	O
action item/required	team building	paradigm (shift)	Fast track	revisit
quality driven	out of the loop	service oriented	Drop the Ball	Market Window
lessons learned	Quick win	EATON	partnering	market leader
mission critical	Backwards compatible	drill downrepeat win	110%	go viral
Paradigm shift	At the end of the day	Level Playing Field	Think outside the box	Take that off-line