

B	I	N	G	O
RESCHEDULE NEXT APPOINTMENT	5 STEPS FOR CONSULTATION	BUSINESS CARDS	HAIR COLOR	DELIVER
ASK FOR REFERRALS	PROVIDE EXCELLENT SERVICE	GOOD LISTENING SKILLS	ADVERTISING	PHYSICAL CONTACT
SALARY	AGREE	FREE	COMMISSION	COMPLETE
MAKE DESIGN DECISIONS	CONTINUED EDUCATION	GREETIN G	CLIENT NEEDS	GAIN FEEDBACK
ASK ANALYZE AND ASSESS	INDEPENDENT CONTRACTOR	BRUSHES	SCALP ANALYSIS	BUILD RAPPORT

B	I	N	G	O
SALARY	SCALP ANALYSIS	ADVERTISING	CONTINUED EDUCATION	ASK FOR REFERRALS
HAIR COLOR	COMPLETE	BUSINESS CARDS	GAIN FEEDBACK	AGREE
COMMISSION	5 STEPS FOR CONSULTATION	FREE	CLIENT NEEDS	GREETIN G
BUILD RAPPORT	RESCHEDULE NEXT APPOINTMENT	BRUSHES	MAKE DESIGN DECISIONS	ASK ANALYZE AND ASSESS
DELIVER	COMBS	PHYSICAL CONTACT	GOOD LISTENING SKILLS	PROVIDE EXCELLENT SERVICE

B	I	N	G	O
MAKE DESIGN DECISIONS	CLIENT NEEDS	SALARY	BUILD RAPPORT	HAIR COLOR
INDEPENDENT CONTRACTOR	PHYSICAL CONTACT	SCALP ANALYSIS	CONTINUED EDUCATION	AGREE
GREETIN G	ADVERTISING	FREE	COMMISSION	BUSINESS CARDS
COMBS	DELIVER	ASK ANALYZE AND ASSESS	5 STEPS FOR CONSULTATION	RESCHEDULE NEXT APPOINTMENT
PROVIDE EXCELLENT SERVICE	GOOD LISTENING SKILLS	COMPLETE	GAIN FEEDBACK	BRUSHES