

|                                               |                                        |                                            |                                                        |                                          |
|-----------------------------------------------|----------------------------------------|--------------------------------------------|--------------------------------------------------------|------------------------------------------|
| <b>B</b>                                      | <b>I</b>                               | <b>N</b>                                   | <b>G</b>                                               | <b>O</b>                                 |
| Total Party Sales Over \$550                  | \$100 in Orders Before Party Date      | 3 Guests Order One of the Monthly Specials | Have a Friend Book Their Own Party BEFORE Yours Closes | Comment/Like on Every Post in Your Event |
| 3 Buying Guests                               | Total Party Sales Over \$1000          | <b>FREE!</b>                               | 1 Guest Buys the 'Have It All' Package                 | Have One of Your Guests Join My Team     |
| Share your Wish List With Me Before The Party | Total Party Sales Over \$750           | <b>FREE</b>                                | 1 Guest Buys the 'Household Plus' Package              | 5 Guests Added Their Own Guest           |
| 6 Buying Guests                               | Schedule Another Party Within 6 Months | Collect 3 Outside Orders Before Your Party | 40 Invites to your Facebook Event                      | Email Me 15 Guests Email Addresses       |
| 30 Guests Attend Your Facebook Event          | 2 Guests Booked Parties                | Get an Out of State Order                  | Total Party Sales over \$400                           | 3 Guests Buy the 'Basic' Package         |

|                                            |                                           |                                                        |                                  |                                        |
|--------------------------------------------|-------------------------------------------|--------------------------------------------------------|----------------------------------|----------------------------------------|
| <b>B</b>                                   | <b>I</b>                                  | <b>N</b>                                               | <b>G</b>                         | <b>O</b>                               |
| Total Party Sales Over \$750               | 1 Guest Buys the 'Have It All' Package    | Have a Friend Book Their Own Party BEFORE Yours Closes | 3 Buying Guests                  | FREE!                                  |
| 3 Guests Order One of the Monthly Specials | Total Party Sales over \$400              | Comment/Like on Every Post in Your Event               | 2 Guests Booked Parties          | Have One of Your Guests Join My Team   |
| 6 Buying Guests                            | 1 Guest Buys the 'Household Plus' Package | FREE                                                   | 5 Guests Added Their Own Guest   | \$100 in Orders Before Party Date      |
| 40 Invites to your Facebook Event          | Get an Out of State Order                 | Total Party Sales Over \$550                           | 3 Guests Buy the 'Basic' Package | Schedule Another Party Within 6 Months |
| Collect 3 Outside Orders Before Your Party | Email Me 15 Guests Email Addresses        | Share your Wish List With Me Before The Party          | Total Party Sales Over \$1000    | 30 Guests Attend Your Facebook Event   |

| <b>B</b>                                      | <b>I</b>                             | <b>N</b>                                               | <b>G</b>                               | <b>O</b>                                   |
|-----------------------------------------------|--------------------------------------|--------------------------------------------------------|----------------------------------------|--------------------------------------------|
| 2 Guests Booked Parties                       | Get an Out of State Order            | 1 Guest Buys the 'Have It All' Package                 | Email Me 15 Guests Email Addresses     | 1 Guest Buys the 'Household Plus' Package  |
| Total Party Sales Over \$550                  | 6 Buying Guests                      | Collect 3 Outside Orders Before Your Party             | Total Party Sales Over \$1000          | Comment/Like on Every Post in Your Event   |
| Share your Wish List With Me Before The Party | 3 Guests Buy the 'Basic' Package     | <b>FREE</b>                                            | Schedule Another Party Within 6 Months | 40 Invites to your Facebook Event          |
| Total Party Sales Over \$750                  | Have One of Your Guests Join My Team | Have a Friend Book Their Own Party BEFORE Yours Closes | Total Party Sales over \$400           | 3 Guests Order One of the Monthly Specials |
| 5 Guests Added Their Own Guest                | \$100 in Orders Before Party Date    | <b>FREE!</b>                                           | 3 Buying Guests                        | 30 Guests Attend Your Facebook Event       |