

B	I	N	G	O
Met Control KPI goal: 5/25	0 past dues on May 5 & 15th	1st MI by May 5th	Host a CEU event:Blueprint	75% IntVisits w/ PC by 5/25
1 MI w/ no incentive used	LeadContact goal=100%:5/25	Completed VEPTs for Int/Vis	0 pending leads over the weekends in SMS	Exceed ProfSalesCall goal
LeadContact KPI=50% by 15th	Met Int.V KPI goal: 5/25	FREE Brookdale Bingo	1 MI by EOM w/FFL as source	3rd MI by May 15th
4 Home Visits by 5/25	Host a FFL event:Blueprint	4th MI by May 20th	2nd MI by May 10th	ADC beating April by 5/25
2 MI w/BSR higher than \$100	1 MI w/ a higher BSR	ED completed f/u calls/IV	WelcomeEvents min 4 by 5/25	1 new Google Review in May

B	I	N	G	O
Met Int.V KPI goal: 5/25	0 pending leads over the weekends in SMS	Host a CEU event:Blueprint	1 MI w/ no incentive used	Completed VEPTs for Int/Vis
1st MI by May 5th	WelcomeEvents min 4 by 5/25	75% IntVisits w/ PC by 5/25	1 MI w/ a higher BSR	Exceed ProfSalesCall goal
4 Home Visits by 5/25	1 MI by EOM w/FFL as source	FREE Brookdale Bingo	3rd MI by May 15th	0 past dues on May 5 & 15th
2nd MI by May 10th	ED completed f/u calls/IV	Met Control KPI goal: 5/25	1 new Google Review in May	Host a FFL event:Blueprint
4th MI by May 20th	ADC beating April by 5/25	LeadContact KPI=50% by 15th	LeadContact goal=100%:5/25	2 MI w/BSR higher then \$100

B	I	N	G	O
1 MI w/ a higher BSR	ED completed f/u calls/IV	0 pending leads over the weekends in SMS	ADC beating April by 5/25	1 MI by EOM w/FFL as source
Met Control KPI goal: 5/25	4 Home Visits by 5/25	4th MI by May 20th	LeadContact goal=100%:5/25	75% IntVisits w/ PC by 5/25
LeadContact KPI=50% by 15th	1 new Google Review in May	FREE Brookdale Bingo	Host a FFL event:Blueprint	2nd MI by May 10th
Met Int.V KPI goal: 5/25	Exceed ProfSalesCall goal	Host a CEU event:Blueprint	WelcomeEvents min 4 by 5/25	1st MI by May 5th
3rd MI by May 15th	0 past dues on May 5 & 15th	Completed VEPTs for Int/Vis	1 MI w/ no incentive used	2 MI w/BSR higher then \$100