B	I	N	G	O
synergy	300 lb. gorilla	10 000 foot level	Siemens	out of the box
going forward	PreActor	stake in the ground	mind-share	Camstar
open door policy	scalable	**FREE**	thrown under the bus	Jarvis
manage perception	customer focused	deliverable	phone it in	due diligence
one-off	right-size it	first to market	ballpark	customers

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B	I	N	G	O
at the end of the day	leave money on the table	deliverable	Teams	Jira
Let's take this offline	low-hanging fruit	knock it out of the park	first to market	Growth
scalable	paradigm shift	**FREE**	customer focused	Jarvis
stake in the ground	Camstar	thrown under the bus	send me an e-mail	80-20
manage perception	out of the box	customers	digitization	Project Data Sheet

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B	I	N	G	O
Team Center	send me an e-mail	net/net	thrown under the bus	paradigm shift
open door policy	mind-share	phone it in	Jarvis	MFRS
next steps	knock it out of the park	**FREE**	PreActor	one-off
lipstick on a pig	80-20	customer focused	10 000 foot level	going forward
low-hanging fruit	synergy	Jira	wrap my head around this	working in silos

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