

FIND SOMEONE WHO...

Runs an ecommerce site	Actively uses Snapchat	Has a SaaS with increasing MRR	Is full-time in their own business.	Has been to China
Can play an instrument	Reads the newspaper	Is a Technical Founder	Actively uses WeChat	Prefers tea to coffee
Speaks Spanish	Can define bootstrapping	Has a long-term goal	Has a trusted mentor	Is/has been a digital nomad
Has applied to an accelerator program	Is a member of Indiehackers.com	Has a favourite Chrome extension	Has emailed someone to 'pick their brain'	Can describe their product/idea in < 6 words
Is still in ideation phase	Can solve a Rubik's Cube	Watches the A-League	Consistently blogs	Has a favourite podcast

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