

| <b>B</b>            | <b>I</b>             | <b>N</b>                   | <b>G</b>         | <b>O</b>         |
|---------------------|----------------------|----------------------------|------------------|------------------|
| turnkey<br>solution | all-hands<br>meeting | actionable                 | framework        | secret<br>sauce  |
| principle-centered  | critical<br>path     | task<br>force              | repurpose        | ballpark         |
| sea<br>change       | streamline           | FANTASTIC<br>FEMALES       | validate         | bleeding<br>edge |
| recontextualize     | negative<br>growth   | stretch<br>the<br>envelope | conceptualize    | offline          |
| soup to<br>nuts     | outside<br>the box   | risk<br>effect             | strategic<br>gap | outstanding      |

| <b>B</b>           | <b>I</b>         | <b>N</b>             | <b>G</b>                   | <b>O</b>             |
|--------------------|------------------|----------------------|----------------------------|----------------------|
| strategic<br>fit   | scalable         | leading-edge         | stretch<br>the<br>envelope | negative<br>growth   |
| incentivize        | proprietary      | offline              | going<br>forward           | blue-sky<br>thinking |
| client-centri<br>c | reality<br>check | FANTASTIC<br>FEMALES | prioritize                 | paradigm             |
| best<br>practice   | brick-and-mortar | siloed               | monetize                   | bleeding<br>edge     |
| nimble             | task<br>force    | ballpark             | validate                   | tail risk            |

| <b>B</b>              | <b>I</b>        | <b>N</b>             | <b>G</b>     | <b>O</b>             |
|-----------------------|-----------------|----------------------|--------------|----------------------|
| analysis<br>paralysis | recontextualize | secret<br>sauce      | productize   | best<br>practice     |
| nimble                | reach<br>out    | synergy              | offshoring   | prioritize           |
| customer-centri<br>c  | globalize       | FANTASTIC<br>FEMALES | rightshoring | value<br>proposition |
| smartsizes            | sea<br>change   | result(s)-driven     | stand-alone  | bleeding<br>edge     |
| co-opetition          | rightsized      | robust               | proprietary  | ramp up              |