

B	I	N	G	O
Talked with 2 clients back to back	5 appointments booked from leads next week	Client: Call back next week	Right Party Contact	Left 3 messages in a row!
Appointment booked	Talked about weather	Renewal Appt. booked	Appointment Booked	Right Party Contact
Talked about the weather	Thanked client for loyalty	FREE	Appointment booked	Last minute RRSP Contribution made
Last minute RRSP Contribution made	Talked about the weather	Last minute RRSP appt. booked	Emailed client for contact	Left 5 messages in a row
Emailed client for contact	Appointment booked	Right Party Contact	Thanked client for loyalty	Appt. booked w/ MIC/MA

B	I	N	G	O
Thanked client for loyalty	Appointment Booked	Right Party Contact	Appointment booked	Renewal Appt. booked
Client: Call back next week	Thanked client for loyalty	Left 3 messages in a row!	Appointment booked	Right Party Contact
Last minute RRSP Contribution made	Appointment booked	FREE	Last minute RRSP Contribution made	5 appointments booked from leads next week
Emailed client for contact	Right Party Contact	Talked with 2 clients back to back	Appt. booked w/ MIC/MA	Talked about the weather
Last minute RRSP appt. booked	Left 5 messages in a row	Talked about the weather	Talked about weather	Emailed client for contact

B	I	N	G	O
Appointment booked	Right Party Contact	Appointment Booked	Left 5 messages in a row	Appointment booked
Talked with 2 clients back to back	Last minute RRSP Contribution made	Last minute RRSP appt. booked	Talked about weather	Left 3 messages in a row!
Talked about the weather	Appt. booked w/ MIC/MA	FREE	Talked about the weather	Emailed client for contact
Thanked client for loyalty	Right Party Contact	Right Party Contact	Thanked client for loyalty	Client: Call back next week
Last minute RRSP Contribution made	5 appointments booked from leads next week	Renewal Appt. booked	Appointment booked	Emailed client for contact