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|------------------------------------------------------------------|----------------------------------------------------|------------------------------------------------|------------------------------------------------------------------|----------------------------------------|
| <b>B</b>                                                         | <b>I</b>                                           | <b>N</b>                                       | <b>G</b>                                                         | <b>O</b>                               |
| Tell Us Your Favorite PodCast                                    | 3 Things A Potential New Team Member Wants To Know | 1 thing I Love About Conference Is...          | Describe The Purpose of Showing Only The Safe Haven 5 At Parties | Schedule A Training Call w/Your Leader |
| I went LIVE in our team Page Over The Weekend:Why I Love Norwex" | Ask A Question About Leadership                    | Tell Us Something You're Good At               | My Party Calendar Is As Full As I Want                           | 3 things a New Recruit Needs From You  |
| Show us Your Sample Pack                                         | A Pet I Would Never Have Is _____                  | I LOVE NORWEX                                  | I Have a FB Multi-Host Workshop Scheduled                        | Ask A Product Question                 |
| I Keep "Norwex" In My Car: List                                  | Share a Booking Idea                               | I have been a Consultant for ____Mo/Yrs        | Name Your Favorite Norwex YouTuber                               | Share a Recruiting Tip                 |
| Name a Challenge & How You've Overcome It                        | I Have ____ Team Members in My Downline            | I Invited 3 New Customers to Join My VIP Group | Here's How I Promote Flash Sales                                 | List Items in The Safe Haven 5         |

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| <b>B</b>                                                          | <b>I</b>                                                         | <b>N</b>                                 | <b>G</b>                                       | <b>O</b>                                  |
| I Keep "Norwex" In My Car: List                                   | Do Your 30 Sec. Commercial For Us                                | A Pet I Would Never Have Is _____        | Ask A Booking Question                         | My Home Workspace Is Organized            |
| I went LIVE in our team Page Over The Weekend: Why I Love Norwex" | I have been a Consultant for _____ Mo/Yrs                        | A Good Book I've Read/Listen To Is _____ | Show us Your Sample Pack                       | An App I Use In My Business Is _____      |
| Share A Hidden Blessing About Social Distancing                   | I Have a FB Multi-Host Workshop Scheduled                        | I LOVE NORWEX                            | I Invited 3 New Customers to Join My VIP Group | Tell Us Something You're Good At          |
| 3 things a New Recruit Needs From You                             | Tell Us Your Favorite PodCast                                    | Tell Us How You Got Your Last Booking    | Schedule A Training Call w/Your Leader         | I'm Registered for National Conference    |
| Ask A Question About Leadership                                   | Describe The Purpose of Showing Only The Safe Haven 5 At Parties | Name Your Favorite Norwex YouTuber       | Text A Friend & Tell Them They Need Norwex     | Name a Challenge & How You've Overcome It |

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|----------------------------------------------------------|--------------------------------------------|-------------------------------------------------|------------------------------------------------------------------|----------------------------------------------------|
| <b>B</b>                                                 | <b>I</b>                                   | <b>N</b>                                        | <b>G</b>                                                         | <b>O</b>                                           |
| Name Someone From Your 'Chicken List' You'll Ask To Book | Share a Booking Idea                       | A Pet I Would Never Have Is _____               | Ask A Booking Question                                           | Name Your Favorite Norwex YouTuber                 |
| I'm Registered for National Conference                   | Ask A Question About Leadership            | Name a Challenge & How You've Overcome It       | List Items in The Safe Haven 5                                   | 3 Things A Potential New Team Member Wants To Know |
| I Have a FB Multi-Host Workshop Scheduled                | 1 thing I Love About Conference Is...      | I LOVE NORWEX                                   | I went LIVE in our team Page Over The Weekend:Why I Love Norwex" | My Home Workspace Is Organized                     |
| Tell Us What You Love About Your Biz                     | An App I Use In My Business Is _____       | Write A Norwex Goal-Now Share It                | Where Did You Met Your Last Recruit                              | Ask Someone For Norwex Advice                      |
| Text A Friend & Tell Them They Need Norwex               | A Good Book I've Read/Listened To Is _____ | Share A Hidden Blessing About Social Distancing | My Party Calendar Is As Full As I Want                           | Confess Something You're Afraid Of                 |