

C	H	I	L	D
Receive a TY Note from a Donor	\$1000 Ask	20 Calls in a Day	Donor Transition to a DO	Assist a Donor with PG
\$1000 Gift	March: 2 Calls with each DO	Assist with a DF	\$1000 Ask	Conference Call: Donor DO and RDR
March Contact Reports Entered in BBEC	Set up a Donor Visit with a DO	Thank you for all you do!	\$1000 Ask	8 "Significant Moves" in a Week
April Contact Reports Entered in BBEC	Gained Access to a Lost Donor	April: 2 Calls with each DO	8 "Significant Moves" in a Week	Assist with a DF
8 "Significant Moves" in a Week	\$1000 Gift	Charitable Gift Annuity	Set up a Donor Visit with a DO	20 Calls in a Day

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Set up a Donor Visit with a DO	\$1000 Ask	Donor Transition to a DO	\$1000 Gift	Assist with a DF
20 Calls in a Day	Set up a Donor Visit with a DO	Assist a Donor with PG	\$1000 Gift	Conference Call: Donor DO and RDR
April Contact Reports Entered in BBEC	\$1000 Ask	Thank you for all you do!	8 "Significant Moves" in a Week	\$1000 Ask
8 "Significant Moves" in a Week	Charitable Gift Annuity	Receive a TY Note from a Donor	20 Calls in a Day	Gained Access to a Lost Donor
April: 2 Calls with each DO	Assist with a DF	March Contact Reports Entered in BBEC	March: 2 Calls with each DO	8 "Significant Moves" in a Week

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\$1000 Gift	Charitable Gift Annuity	\$1000 Ask	Assist with a DF	\$1000 Ask
Receive a TY Note from a Donor	April Contact Reports Entered in BBEC	April: 2 Calls with each DO	March: 2 Calls with each DO	Assist a Donor with PG
March Contact Reports Entered in BBEC	20 Calls in a Day	Thank you for all you do!	Gained Access to a Lost Donor	8 "Significant Moves" in a Week
Set up a Donor Visit with a DO	Conference Call: Donor DO and RDR	Donor Transition to a DO	Set up a Donor Visit with a DO	20 Calls in a Day
8 "Significant Moves" in a Week	\$1000 Ask	Assist with a DF	\$1000 Gift	8 "Significant Moves" in a Week