

B	I	N	G	O
Talked to 3 Downtown Business Owners	\$100000 to \$349999 Closing	Got a Referral Lead Under Contract	Sent 10 Handwritten Notes	New Buyer Agency Agreement
Attended a CBSCA Zoom Class	Sold a Res Lot or Land	Received Written Review from Client	\$350000 to \$499999 Closing	Received a Duty Walk-In
Showed Beach Property	Took a CE Class	FREE	\$500000 Closing	Listed a \$1Million Property
Listed a Res Lot or Land	Sent out a Newsletter	Listed an Expired or FSBO	Held an Open House	Positive Social Media Post
Handed out 10 Business Cards	Attended Autumn Hall Sales Meeting	Received a Duty Phone Call	Wined or Dined Downtown ILM	Farmed an Area or Neighborhood

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