B	I	N	G	O
Referral #2	Cold Call #1	Guest #1	PR #3	On-Site #2
Completed Cold Call Sheet #1	Referral #1	PR #1	Cold Call #2	Received Sign-Up Sheet #2
Referral #3	Cold Call #3	**FREE**	Marketing Superstar Freebie!	Multiple Guests
Received Sign-Up Sheet #1	On-Site #1	PR #2	Guest #2	On-Site - RS
Cold Call - RS	PR - RS	Completed Cold Call Sheet #2	Referral - RS	Completed Cold Call Sheet #3

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B	I	N	G	O
Referral #3	Referral - RS	Cold Call #2	On-Site #1	Completed Cold Call Sheet #1
PR #3	Multiple Guests	Guest #1	On-Site - RS	Cold Call #3
Marketing Superstar Freebie!	Cold Call #1	**FREE**	Guest #2	PR #2
Completed Cold Call Sheet #3	Referral #2	Completed Cold Call Sheet #2	Received Sign-Up Sheet #1	Cold Call - RS
On-Site #2	Guest #3	Received Sign-Up Sheet #2	PR #1	Referral #1

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B	I	N	G	O
Received Sign-Up Sheet #1	Guest #2	Referral #3	Completed Cold Call Sheet #3	PR #3
PR - RS	Received Sign-Up Sheet #2	Referral - RS	On-Site #1	Cold Call #3
PR #2	Cold Call #2	**FREE**	Marketing Superstar Freebie!	Guest #1
Guest #3	On-Site #2	Cold Call - RS	Cold Call #1	Referral #2
Referral #1	PR #1	Multiple Guests	On-Site - RS	Completed Cold Call Sheet #2

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