B	I	N	G	O
Utilized the Singular Solution	10 Handwritten Notes	Asked for the referral	Outgoing Referral	Call 10 People From SOI
Accepted Offer	Showed Homes to Approved Buyers	Listing Appt	10 New Contacts in Database	Listing Goes Live
Send Out Mailing to over 50 people	Warranty Photo with Sticker on Sign	**FREE**	2 Hours of Social Scheduling	Business Planning 2022
CMA for Expired	Post A Video on Social	CMA for FSBO	Attend Office Meeting	Have a SOI Database
Attend Agent Tour	5 Neighborhood Reports	Listing Appt	Weekly Call to All Current Clients	Annual Review for Past Client

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B	I	N	G	O
Warranty Photo with Sticker on Sign	10 New Contacts in Database	Outgoing Referral	Accepted Offer	Listing Appt
Asked for the referral	Weekly Call to All Current Clients	Call 10 People From SOI	5 Neighborhood Reports	Listing Goes Live
CMA for Expired	2 Hours of Social Scheduling	**FREE**	Business Planning 2022	10 Handwritten Notes
Attend Office Meeting	Listing Appt	Utilized the Singular Solution	Annual Review for Past Client	Post A Video on Social
CMA for FSBO	Have a SOI Database	Send Out Mailing to over 50 people	Showed Homes to Approved Buyers	Attend Agent Tour

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B	I	N	G	O
5 Neighborhood Reports	Listing Appt	10 New Contacts in Database	Have a SOI Database	2 Hours of Social Scheduling
Utilized the Singular Solution	CMA for Expired	CMA for FSBO	Showed Homes to Approved Buyers	Call 10 People From SOI
Send Out Mailing to over 50 people	Annual Review for Past Client	**FREE**	Post A Video on Social	Attend Office Meeting
Warranty Photo with Sticker on Sign	Listing Goes Live	Outgoing Referral	Weekly Call to All Current Clients	Asked for the referral
Business Planning 2022	10 Handwritten Notes	Listing Appt	Accepted Offer	Attend Agent Tour

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