

B	I	N	G	O
Take a Listing	120 minutes of straight Lead Gen	Accepted Offer	Script Practice 5 days in a row	Create and post a Market Update on Social Media
5 Mobile Apps Shared	Take A Listing	Schedule Coffee with someone from your VIP List	2 Hours of Social Media Lead Gen	Schedule Lunch with someone from your VIP List
Show appreciation to your support Staff	Take a listing	FREE	20 Contacts in a Day	Be in the office by 8am
Connect Potential Buyer with a Lender	Send 20 Handwritten Notes	Create a virtual walkthrough on a listing and post on social media	Appointment Held with a New Client	Listing Appointment Scheduled
Accepted Offer	20 Contacts in a Day	Schedule Listing Apt	Time Block for the week	Accepted Offer

B	I	N	G	O
Take a listing	2 Hours of Social Media Lead Gen	Script Practice 5 days in a row	5 Mobile Apps Shared	Schedule Coffee with someone from your VIP List
Accepted Offer	Time Block for the week	Create and post a Market Update on Social Media	20 Contacts in a Day	Schedule Lunch with someone from your VIP List
Connect Potential Buyer with a Lender	20 Contacts in a Day	FREE	Be in the office by 8am	120 minutes of straight Lead Gen
Appointment Held with a New Client	Schedule Listing Apt	Take a Listing	Accepted Offer	Send 20 Handwritten Notes
Create a virtual walkthrough on a listing and post on social media	Listing Appointment Scheduled	Show appreciation to your support Staff	Take A Listing	Accepted Offer

B	I	N	G	O
20 Contacts in a Day	Schedule Listing Apt	2 Hours of Social Media Lead Gen	Listing Appointment Scheduled	20 Contacts in a Day
Take a Listing	Connect Potential Buyer with a Lender	Create a virtual walkthrough on a listing and post on social media	Take A Listing	Create and post a Market Update on Social Media
Show appreciation to your support Staff	Accepted Offer	FREE	Send 20 Handwritten Notes	Appointment Held with a New Client
Take a listing	Schedule Lunch with someone from your VIP List	Script Practice 5 days in a row	Time Block for the week	Accepted Offer
Be in the office by 8am	120 minutes of straight Lead Gen	Schedule Coffee with someone from your VIP List	5 Mobile Apps Shared	Accepted Offer