

B	I	N	G	O
Sent out CMAs to past clients	\$350 000 to \$499999 Closing	Has a new Buyer Agency Agreement	Listed a \$1Million Property	Has been with DHI less than 5 months
Got clients from social media	Received Written Review from Client	Has taken the required Ethics course due Dec. 31 ????	Attended ALL DHI Sat. Zoom meetings	Held virtual open houses
Listed an Expired or For Sale By Owner (FSBO)	Showed Beach Property	FREE	Closed at least one rental this year	Has been their realtor business card on them
Has been with DHI for less than 2 yrs	Listed a Lot or Land	Has been with DHI for more than 10yrs	Has been a realtor for more than 10yrs	Has other businesses aside real estate (not job but biz)
Has a pet	FREE	Held more than 5 in-person open houses	Was a former client of Mr. Ralph????	Handed out 10 Business Cards

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Has a new Buyer Agency Agreement	Was a former client of Mr. Ralph????	Has been with DHI less than 5 months	FREE	Held virtual open houses
Has been with DHI for less than 2 yrs	Closed at least one rental this year	FREE	Has been their realtor business card on them	\$350 000 to \$499999 Closing
Has been a realtor for more than 10yrs	Held more than 5 in-person open houses	Sent out CMAs to past clients	Handed out 10 Business Cards	Listed a Lot or Land
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