| B | I | N | G | O |
|---|---|---|---|---|
| upward delegation | Borrow my watch to tell me the time | 20000 foot view | go-to-market strategy | run with this |
| old 80-20 rule | close the loop | the net/net is | phone it in | Let's bluesky this |
| House keeping is in order | right-size it | **FREE** | tear down the silos | water boiling |
| at the end of the day | paradigm shift | leave money on the table | lipstick on a pig | step up to the plate |
| manage expectations | put your game face on | team player | monetize it | synergy |



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| B | I | N | G | O |
|---|---|---|---|---|
| right-size it | increase client mind-share | tear down the silos | leave money on the table | hope is not a strategy |
| open door policy | lipstick on a pig | going viral | ballpark this | best-of-breed |
| paradigm shift | old 80-20 rule | **FREE** | next steps | ROI |
| sharpen our pencils | let's square the circle | the net/net is | Let's bluesky this | water boiling |
| the $64 000 question | House keeping is in order | run with this | one off | at the end of the day |



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| B | I | N | G | O |
|---|---|---|---|---|
| let's square the circle | out of the box | the $64 000 question | low-hanging fruit | old 80-20 rule |
| core competency | go-to-market strategy | plug and play | were customer focused | stake in the ground |
| right-size it | phone it in | **FREE** | swot analysis | ballpark this |
| burn the candle at both ends | put it in the parking lot | put your game face on | open door policy | House keeping is in order |
| knock it out of the park | 20000 foot view | next steps | close the loop | tweet this |

Corporate IT - Core Infra Bingo Card #3 of 3

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