

B	I	N	G	O
upward delegation	80-20	20000 foot view	elephant in the room	stake in the ground
next steps	cash cow	the net/net is	plug and play	House keeping is in order
tear down the silos	water boiling	FREE	ROI	phone it in
knock it out of the park	burn the candle at both ends	lipstick on a pig	synergy	manage expectations
run with this	team player	sharpen our pencils	hope is not a strategy	leave money on the table

B	I	N	G	O
going viral	open door policy	lipstick on a pig	go-to-market strategy	at the end of the day
best practice	paradigm shift	one off	monetize it	Let's bluesky this
tear down the silos	step up to the plate	FREE	knock it out of the park	let's square the circle
the net/net is	House keeping is in order	water boiling	the \$64 000 question	Borrow my watch to tell me the time
phone it in	ROI	leave money on the table	close the loop	elephant in the room

B	I	N	G	O
the \$64 000 question	right-size it	were customer focused	storm	sharpen our pencils
plug and play	synergy	at the end of the day	best-of-breed	one off
cash cow	run with this	FREE	out of the box	Borrow my watch to tell me the time
knock it out of the park	20000 foot view	monetize it	paradigm shift	upward delegation
ballpark this	wrap our heads around this	where the rubber meets the road	close the loop	Let's bluesky this